

Name of the issue : East India Securities Limited
Date of Listing : March 13, 2018

- 1 **Type of issue (IPO/ FPO):** Initial Public Offer (Offer for Sale) of 10,08,000 Equity Shares of face Value of Rs. 10/- each by existing Shareholders on SME Platform of BSE
- 2 **Issue size (Rs crore):** 92.74
- 3 **Grade of issue alongwith name of the rating agency:** Not Applicable
- 4 **Subscription level (number of times). If the issue was undersubscribed, please clarify how the funds were arranged:** 1.48 (Fully Subscribed)
(Source: Basis of Allotment approved by BSE)
- 5 **QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges (See Regulation 31 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended))**
- (i) allotment in the issue Nil
(ii) at the end of the 1st half year* immediately after the listing of the issue (As on March 31, 2018) Nil
(iii) at the end of 1st FY ended on March 31, 2018 Nil
(iv) at the end of 2nd FY ended on March 31, 2019^ 0.12%
(v) at the end of 3rd FY ended on March 31, 2020 Not Applicable
- * Company's share are listed on SME platform of BSE, shareholding pattern is disclosed on half-yearly basis
^ under Foreign Portfolio Investors
Source: www.bseindia.com (Shareholding Pattern)

- 6 **Financials of the issuer (as per the annual financial results submitted to stock exchanges under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended))**

(Rs. in crores)

Parameters	1st FY	2nd FY	3rd FY
	2017-18	2018-19	2019-20
Income from operations	44.86	53.92	N. A.
Net Profit for the period	42.90	44.27	N. A.
Paid-up equity share capital	3.67	3.67	N. A.
Reserves excluding revaluation reserves	300.34	348.28	N. A.

Source: www.bseindia.com (Annual Report)

- 7 **Trading status in the scrip of the issuer (whether frequently traded (as defined under Regulation 2 (j) of SEBI (SAST) Regulations, 2011) or infrequently traded/ delisted/ suspended by any stock exchange, etc.)**
- (i) at the end of 1st FY 2017-18 Frequently traded
(ii) at the end of 2nd FY 2018-19 Not Frequently traded
(iii) at the end of 3rd FY 2019-20 Not Applicable
- Source: www.bseindia.com (Trade Data)

- 8 **Change, if any, in directors of issuer from the disclosures in the offer document (See Regulation 30 read with Schedule III Part A of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended))**

Particulars	Name of Director	Appointment/Resignation
(i) at the end of 1st FY 2017-18	--	--
(ii) at the end of 2nd FY 2018-19	Mr. Adrish Ray	Resigned as Additional Independent Director w.e.f 04 May 2018
	Mr. Pradiip Kumar	Appointed as Additional Independent Director w.e.f 09 August 2018
(iii) at the end of 3rd FY 2019-20	Not Applicable	Not Applicable

Source: www.bseindia.com (Annual Report & Corporate Announcements)

- 9 **Status of implementation of project/ commencement of commercial production (as submitted to stock exchanges under Regulation 32 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended))**
- (i) as disclosed in the offer document : Nil
(ii) Actual implementation : Not Applicable
(iii) Reasons for delay in implementation, if any : Not Applicable
- 10 **Status of utilization of issue proceeds (as submitted to stock exchanges under Regulation 32 and 33 read with Schedule IV Part A of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended))**
- (i) as disclosed in the offer document : Not Applicable*
(ii) Actual utilization : Not Applicable*
(iii) Reasons for deviation, if any : Not Applicable*
(To be submitted till the time the issue proceeds have been fully utilised)
(* Not applicable since it is an offer for sale)
- 11 **Comments of monitoring agency, if applicable (See Regulation 41 of SEBI (ICDR) Regulations, 2018 read with Regulation 32 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended))**
- (a) Comments on use of funds Not Applicable
(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document Not Applicable
(c) Any other reservations expressed by the monitoring agency about the end use of funds Not Applicable

12 Price - related data

Issue price (Rs): 920.00

Price parameters	At close of listing day	At close of 30th calendar day from listing day	At close of 90th calendar day from listing day	As at the end of 1st FY 2018			As at the end of 2nd FY 2019			As at the end of 3rd FY 2020		
				Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price	930.00	939.00	941.00	930.50	942.00	921.90	1,001.50	1,001.50	928.00	N. A.	N. A.	N. A.
Index (S&P BSE SENSEX):	33,856.78	33,940.44	35,443.67	32,968.68	36,443.98	29,241.48	38,672.91	38,989.65	32,972.56	N. A.	N. A.	N. A.
Index (S&P BSE SME IPO)*:	1,873.33	1,947.77	1,879.03	1,854.24	2,107.59	1,285.65	1,757.83	2,008.14	1,656.73	N. A.	N. A.	N. A.
Sectoral Index (mention the index that has been considered and reasons for considering the same)	N. A.	N. A.	N. A.	N. A.	N. A.	N. A.	N. A.	N. A.	N. A.	N. A.	N. A.	N. A.

* Since Company is listed on SME Platform of BSE, S&P BSE SME IPO index also considered
Source: www.bseindia.com

13 Basis for Issue Price and Comparison with Peer Group & Industry Average (Source of accounting ratios of peer group and industry average may be indicated; source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)

Accounting ratio	Name of company	As disclosed in the offer document (See Clause (9) (K) of Schedule VI to SEBI (ICDR) Regulations, 2018) (FY 2016-17)	At the end of 1st FY 2017-18	At the end of 2nd FY 2018-19	At the end of 3rd FY 2019-20
EPS	East India Securities Ltd	75.64	116.99	120.74	N. A.
	Peer Group:				
	Geojit Financial Services Limited	1.90		3.10	N. A.
	Abhinav Capital Services Ltd	1.10		5.00	N. A.
	Aditya Birla Money Limited	1.10		1.70	N. A.
	Industry Avg				
P/E	East India Securities Ltd	12.16	7.95	8.29	N. A.
	Peer Group:				
	Geojit Financial Services Limited	49.50		20.40	N. A.
	Abhinav Capital Services Ltd	4.60		17.00	N. A.
	Aditya Birla Money Limited	53.20		35.70	N. A.
	Industry Avg			26.10	N. A.
RoNW	East India Securities Ltd	10.62	14.11	12.71	N. A.
	Peer Group:				
	Geojit Financial Services Limited	11.80		13.70	N. A.
	Abhinav Capital Services Ltd	15.90		14.70	N. A.
	Aditya Birla Money Limited	-		N. A.	N. A.
	Industry Avg				
NAV per share based on balance sheet	East India Securities Ltd	712.06	829.03	949.77	N. A.
	Peer Group:				
	Geojit Financial Services Limited	16.60		21.90	N. A.
	Abhinav Capital Services Ltd	31.50		40.30	N. A.
	Aditya Birla Money Limited	6.00		3.00	N. A.
	Industry Avg				

Source: For Issuer company - Prospectus and Annual Reports and

For Peer Group Company: Source: Industry data is of Finance & Investments as per Capital Market data of Vol. XXXII/25, Jan 29-Feb 11, 2018, Vol. XXXIV/05 Apr 22-May 05, 2019

14 Any other material information

Since the shares of the company were listed on 13-03-2018 we are considering March 31, 2018 as 1st Financial year.

DISCLAIMER:

The information contained and complied herein is in accordance with the disclosures requirements with regard to the track of the public issues managed by Finshore Management Services Limited arising out of the SEBI Circular No. CIR/MIRSD/1/2012 dated January 10, 2012. The information contained herein has been gathered from the Prospectus of the issuer, as amended and from the filings made by the issuer with the Stock Exchanges ("BSE Limited and National Stock Exchange of India Limited") from time to time, price volume data available on the website of the Stock Exchanges, other sources as disclosed herein and information/clarification as received by the issuer. While reasonable care has been taken to ensure that information provided herein is accurate and is taken from the sources which we believe is reliable, the user of this information may independently verify the accuracy of the information before taking any decision based on the above information. Notwithstanding the above, Finshore Management Services Limited does not make any express or implied representation or warranty as to authenticity, accuracy or completeness of the information or data contained herein and shall not be liable in any manner for the same. Neither Finshore nor any of its affiliates, Directors, officers, employees will be responsible or liable for any loss or damage including any loss of profits incidental or consequential damage, howsoever arising, suffered or incurred by any person accessing and or using this information. The person accessing and using the information is accordingly once again advised to independently verify the information and satisfy themselves about the adequacy, accuracy and completeness of their requirements.