

COMMON APPLICATION FORM

AKI INDIA LIMITED - INITIAL PUBLIC ISSUE - NR

Registered office: 9/6(11), Ashrafabad Jajmau, Kanpur - 208010, Uttar Pradesh, India.
CIN NO: U19201UP1994PLC016467; Tel. No.: 91 512 2463130;
E-mail: info@groupaki.com; Website: www.groupaki.com

FOR NON-RESIDENT INCLUDING ELIGIBLE NRIs, FPIs or FVCIs ETC. APPLYING ON A REPATRIATION BASIS



To,
The Board of Directors
AKI INDIA LIMITED

FIXED PRICE SME ISSUE
ISIN - INE642Z01018

Application Form No. _____

BROKER'S / SCSB / DP / RTA STAMP & CODE	SUB-BROKER'S / SUB-AGENT'S STAMP & CODE
SCSB / BANK BRANCH STAMP & CODE	SCSB / BANK BRANCH SERIAL NO.

1. NAME & CONTACT DETAILS OF SOLE/FIRST APPLICANT

Mr. / Ms. _____ Age _____

Address _____

Email _____

Tel. No (with STD code) / Mobile _____

2. PAN OF SOLE/FIRST APPLICANT

3. INVESTOR'S DEPOSITORY ACCOUNT DETAILS NSDL CDSL

For NSDL enter 8 Digit DP ID followed by 8 Digit Client ID / For CDSL enter 16 Digit Client ID.

6. INVESTOR STATUS

Non-Resident Indians (Repatriation basis) NRI

FII or Sub Account not a Corporate / Foreign Individual FII

FII Sub Account Corporate/ Individual FII SA

Foreign Venture Capital Investor FVCI

Foreign Portfolio Investors FPI

Others (Please Specify) OTH

4. APPLICATION DETAILS

No. of Equity Shares of ₹ 10/- each applied at the Issue Price i.e. at ₹ 11/- per share ^{1 & 2}

(In Figures) _____ (In Words) _____

5. CATEGORY

Retail Individual

Non-Institutional

QIB

¹ Please note that applications must be made in minimum of 10,000 shares and further multiples of 10,000 shares accordingly.
² Please note that the trading of equity shares will be only in dematerialised mode on the SME Platform of BSE Limited.

7. PAYMENT DETAILS PAYMENT OPTION : Full Payment

Amount Blocked (₹ in Figures) _____ (₹ in words) _____

ASBA Bank A/c No. _____

Bank Name & Branch _____

I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY), HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS APPLICATION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN THE PUBLIC ISSUE ("GID") AND HEREBY AGREE AND CONFIRM THE "INVESTOR UNDERTAKING" AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE APPLICATION FORM GIVEN OVERLEAF.

8 A. SIGNATURE OF SOLE / FIRST APPLICANT

Date: _____, 2018

8 B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)

I/We authorize the SCSB to do all acts as are necessary to make the Application in the issue

1) _____

2) _____

3) _____

BROKER / SCSB / DP / RTA STAMP
(Acknowledging upload of Application in Stock Exchange System)

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AKI INDIA LIMITED - INITIAL PUBLIC ISSUE - NR

Acknowledgement Slip for Registered Broker/SCSB/CDP/RTA

Application Form No. _____

DPID / CLID _____ PAN _____

Amount Blocked (₹ in figures) _____ Bank & Branch _____

ASBA Bank A/c No. _____

Received from Mr./Ms. _____

Telephone / Mobile _____ Email _____

Stamp & Signature of SCSB Branch _____

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AKI INDIA LIMITED - INITIAL PUBLIC ISSUE - NR

No. of Equity Shares	In Figures	In Words	Stamp & Signature of Registered Broker / SCSB / CDP / RTA
Amount Blocked (₹)			
ASBA Bank A/c No.: _____			Name of Sole / First Applicant
Bank & Branch: _____			

Acknowledgement Slip for Applicant

Application Form No. _____

IN THE NATURE OF ABRIDGED PROSPECTUS – MEMORANDUM CONTAINING SALIENT FEATURES OF THE PROSPECTUS INVESTOR'S UNDERTAKING FOR APPLICATION FORM

(IN CASE OF A JOINT APPLICATION, THE CONFIRMATIONS, AUTHORIZATIONS, UNDERTAKINGS AND REPRESENTATIONS MADE BY THE FIRST APPLICANT WILL BE DEEMED TO HAVE BEEN MADE ON BEHALF OF ALL JOINT APPLICANTS. THE FIRST APPLICANT SHALL BE LIABLE FOR ALL THE OBLIGATIONS ARISING OUT OF THE OFFER OF EQUITY SHARES.)

On the basis of the Company's Prospectus registered with ROC and having studied the attached details as per the memorandum in the nature of Form 2A, I/We hereby apply for application and subsequent allotment of the Equity Shares to me/us upto my/our application for maximum number of Equity shares at the issue price out of the above Public Issue. I/We hereby confirm that I am / We are eligible person to invest in this Issue in accordance with applicable laws. The amount payable on application as shown below is remitted herewith. I/We hereby agree to accept the Equity Shares applied for, or such lesser number of Equity Shares as may be allotted to me/us, subject to the terms of the Prospectus, the Application Form and other applicable laws. I/We undertake that I/we will sign all such other documents and do all such acts, if any, necessary on my/our part to enable me/us to be registered as the holder(s) of the Equity Shares which may be allocated/allotted to me/us. I/We authorise you to place my/our name(s) on the Register of Members of the Company as holders of the Equity Shares that may be allocated/allotted and to register my/our address(es) as given below. I/We note that in case of QIB applicant, the (i) SCSB and (ii) the LM have the right to reject the application at the time of acceptance of application form provided that the reasons for rejecting the same shall be provided to applicant in writing, whereas it has the right to reject it from Non-Institutional applicant and retail individual applicant, the Company in consultation with the LM would have a right to reject the application only on technical grounds and/ or as specified in the Prospectus. In the event, the amount paid by me/us is not correct, I/we understand that this application will be rejected. It is clearly understood that the shares allotted to me/us would be pari passu in all respects including dividend.

Nationality and Residency (Tick whichever is applicable in the box and strike out whichever is not applicable in text).

I/We confirm that : (1) I am/We are Indian(s) of Indian Origin residing abroad / FPIs / FVCI and that I/we have remitted funds for Equity Shares applied for herein through normal banking channels or out of the funds held in Non-Resident External (NRE) Account / Foreign Currency Non Resident (FCNR) Account in India; (2) I am/we are not applying for Equity Shares as nominee(s) of any person(s) who is/are not NRIs (3) I am/We are, Non Resident Indian applying for the said Equity Shares on my/our own behalf on repatriation basis (4) I am/We are, or at the time the Equity Shares are purchased will be, the beneficial owner of such Equity Shares; (5) I am/we are not an affiliate of the Company or a person acting on behalf of such affiliate; I am / We are not prohibited from accessing capital market under any order / ruling / judgement etc. of any regulatory authority including SEBI. I/We confirm that my/our application is in compliance with the applicable Indian and Foreign laws. The Equity Shares have not been, and will not be, registered under the U.S. Securities Act 1933, as amended (the "Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares will be offered and sold only outside the United States in compliance with Regulation S of Securities Act and the applicable laws of jurisdiction where those offers and sales occur. The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction. I/We Confirm that the Equity Shares applied by me/ us do not exceed the relevant regulatory approvals/limits.

FOR QIB APPLICANTS: We confirm that the Maximum Equity Shares applied for by us do not exceed the relevant regulatory approvals/limits. I/We am/are not prohibited from accessing capital markets under any order/ruling/ judgment of any regulatory, judicial or any other authority, including SEBI or under the provisions of any law, regulation or statute.

Further: (1) In accordance with ASBA process provided in the SEBI Regulations and as disclosed in the Prospectus, I/We authorize (a) the Lead Manager or the Collecting Agents or the Registered Brokers (at Broker Centers) or the SCSB or DP or the RTA as the case may be, to do all acts as are necessary to make the Application in the Issue, including uploading my/our Application, blocking or unblocking of funds in the bank account maintained with the SCSB as specified in the Application Form, transfer of funds to the Public Issue Account on receipt of instruction from Registrar to the Issue after finalization of Basis of Allotment.

(2) In case the amount available in the specified bank account is insufficient, SCSB shall reject the Application. (3) I/We hereby authorize the Lead Manager or the Collecting Agents or the Registered Brokers (at Broker Centers) or the SCSB or DP or the RTA, as the case may be, to make relevant revisions as may be required to be done in the Application, in the event of a price revision.

INSTRUCTIONS FOR FILLING UP THE APPLICATION FORM

- The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Prospectus. Applications not so made are liable to be rejected.
- Applicant's Depository Account and Bank Details :** Please note that, providing bank account details in the space provided in the application form is mandatory and applications that do not contain such details are liable to be rejected: Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form, the Registrar to the Issue will obtain from the Depository the demographic details registered with Depository Participant to be used for allotment, technical rejections or unblocking of ASBA Accounts (hereinafter referred to as 'Demographic Details'). Hence, Applicants are advised to immediately update their Bank Account details as appearing on the records of the depository participant. Please note that failure to do so could result in failure in allotment of Equity Shares, delays in unblocking of ASBA Accounts of Applicants at the Applicants sole risk and neither the LM or the Registrar or the SCSB nor the Company shall have any responsibility and undertake any liability for the same. Hence, Applicants should carefully fill in their Depository Account details in the Application Form. These Demographic Details would be used for all correspondence with the Applicants including mailing of the CANs / Allocation Advice . The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue. By signing the Application Form, the Applicants would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.
- TERMS OF PAYMENT / PAYMENT INSTRUCTIONS:** The entire issue price of ₹ 11/- per share is payable on application. In case of allotment of lesser number of Equity shares than the number applied, the Company shall refund the excess amount paid on Application to the Applicants.
- Please tick category as applicable to ensure proper upload of Application in Stock Exchange System.
- Please tick investor status as applicable. Please ensure investor status is updated in your depository records.
- Cash/Stock invest/ money orders/ postal orders/ DD/ Cheque will not be accepted. All applicant on applying on a repatriation basis by using the Non- Resident Forms are required to authorise their SCSB to block their NRE/ FCNR ASBA Accounts and all NRI Applicants applying on a Non- Repatriation Basis by using Resident forms are required to authorise their SCSB to block their Non- Resident Ordinary (NRO) Accounts for the full application amount at the time of the submission of the Application Form, the NRI Applicants can obtain Application Form from the Company's Registered Office or from LM's Office. Applicants please ensure that your Bank has notified an SCSB Branch in the city where Application Form is being submitted.
- Name of Sole/ First Applicant should be exactly the same as it appears in the depository records. In case of Application jointly, only the name of the first Applicant (which should be the first name in which the beneficiary account is held) should be provided in the Application Form.
- The first Applicant should mention his/ her PAN allotted under the Income Tax Act, and any Application Form without the PAN is liable to be rejected.
- Only the first Applicant is required to sign the application form/ revision form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. Signature of bank account holder is mandatory.
- Other Instructions:** a. Application must be made only in the prescribed Application Form. b. All Applicants must participate in the Issue only through the ASBA process c. Ensure that all applicable documents in support of the Application are attached with the Application Form. d. Applicant should note that the Registered Brokers, Collecting Agent and / or SCSB's / DP/ RTA will not be liable for errors in data entry due to incomplete or illegible Application Form.
- Market Lot and Trading Lot:** The trading of the equity shares will happen in the minimum contract size of 10,000 equity shares and the same may be modified by BSE from time to time by giving prior notice to investors at large. Allocation and allotment of Equity Shares through this Offer will be done in multiples of 10,000 Equity Share subject to a minimum allotment of 10,000 Equity Shares to the successful applicants. For further details please refer to the section titled "Terms of the Issue" in the Prospectus.
- Maximum and Minimum Application Size: (a) For Retail Individual Applicants:** The Application must be for a minimum of 10,000 Equity Shares. As the Application Price payable by the Applicant cannot exceed Rs. 2,00,000, they can make Application for upto 10,000 Equity Shares. **(b) For Other Applicants (Non Institutional Applicants and QIBs):** The Application must be for a minimum of such number of Equity Shares such that the Application Amount exceeds Rs. 2,00,000 and in multiples of 10,000 Equity Shares thereafter. An Application cannot be submitted for more than the Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant and Non- Institutional Applicant cannot withdraw its Application or lower the size of their application at any stage. Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in the Prospectus.
- The applicants may note that in case the DPID, Client ID mentioned in the Application Form and entered into the electronic biddings systems of the Stock Exchange do not match with the DP ID, Client ID available in the Depository database, the Application Form is liable to be rejected.

Note : Terms used but not defined herein shall have the meaning assigned to such terms in the Prospectus.

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<ul style="list-style-type: none"> In case of queries related to allotment/ credit of Allotted equity shares, the Investors should contact Registrar to the Issue. In case of Application submitted to the SCSBs, the Investors should contact the relevant SCSB. In case of queries related to upload of Application submitted to the Registered Broker/DP/RTA/ Collecting Agent the Investors should contact the relevant intermediaries. 	COMPANY CONTACT DETAILS	REGISTRAR CONTACT DETAILS
	AKI INDIA LIMITED CIN: U19201UP1994PLC016467 Registered Office: 9/6(11), Asharfabad Jajmau, Kanpur - 208010, Uttar Pradesh, India. Tel. No.: 91 512 2463130; Contact Person: Ms. Divya Gupta, Company Secretary and Compliance Officer Email: info@groupaki.com; Website: www.groupaki.com	LINK INTIME INDIA PRIVATE LIMITED C-101, 1st Floor, 247 Park, Lal Bhadur Shastri Marg, Mumbai, Maharashtra, India Tel: +91 22 4918 6200; Facsimile : +91 22 4918 6195 Website: www.linkintime.co.in Email: aki.ipo@linkintime.co.in Investor Grievance Email: aki.ipo@linkintime.co.in Contact Person: Ms. Shanti Gopalkrishnan SEBI Registration No: INR000004058

IN THE NATURE OF ABRIDGED PROSPECTUS – MEMORANDUM CONTAINING SALIENT FEATURES OF THE PROSPECTUS

This is an Abridged Prospectus containing salient features of the Prospectus. You are encouraged to read greater details available in the Prospectus

THIS DOCUMENT CONSISTS OF FOUR PAGES OF APPLICATION FORM ALONG WITH INSTRUCTIONS AND TEN PAGES OF ABRIDGED PROSPECTUS. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.

You may obtain a physical copy of the Application form and the Prospectus from stock exchange, our Company, Lead manager, Non-Syndicate Registered Brokers, Registrar and Share Transfer Agents, Underwriters, Bankers to the Issue or Self Certified Syndicate Banks. You may also download the Prospectus from the websites of Securities and Exchange Board of India ('SEBI'), Lead Manager and Stock Exchange where the equity shares are proposed to be listed (Stock Exchange) that is www.sebi.gov.in, www.finshoregroup.com, and www.bseindia.com respectively. All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Prospectus.

**AKI INDIA LIMITED**

Our Company was originally incorporated as AKI Leather Industries Private Limited on May 16, 1994 as a private limited company under the Companies Act, 1956 with the Registrar of Companies, Kanpur, Uttar Pradesh. Pursuant to a special resolution passed by the shareholders of the Company at the Extra Ordinary General Meeting held on March 18, 2006, our Company's name was changed to AKI India Private Limited vide fresh certificate of incorporation consequent on change of name dated April 03, 2006 issued by RoC, Uttar Pradesh & Uttaranchal, Kanpur. Thereafter, our Company was converted from Private Limited to Public Company and a fresh certificate of incorporation consequent upon Conversion from Private Company to Public Company was issued on May 29, 2017 by the Registrar of Companies, Kanpur. The Corporate Identification Number of our Company is U19201UP1994PLC016467.

Registered Office: 9/6(11), Asharfabad Jajmau, Kanpur- 208010, Uttar Pradesh, India;

Corporate Office & Manufacturing Unit: 9/6(11), Asharfabad Jajmau, Kanpur - 208010, Uttar Pradesh, India;

Contact Person: Mr. Prabodh Sharma, Chief Financial Officer and Divya Gupta, Company Secretary and Compliance Officer; Email: info@groupaki.com; **Telephone:** +91 512 2463130; Website: www.groupaki.com

PROMOTERS OF OUR COMPANY: Mr. Asad Kamal Iraqi, Mr. Anwar Kamal Iraqi

ISSUE DETAILS, LISTING AND PROCEDURE

PUBLIC ISSUE OF 28,00,000 EQUITY SHARES OF FACE VALUE OF RS. 10/- EACH FULLY PAID UP OF AKI India Limited (THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF RS. 11/- PER EQUITY SHARE (THE "ISSUE PRICE") (INCLUDING A SHARE PREMIUM OF RS. 1/- PER EQUITY SHARE AGGREGATING TO RS. 308.00 LAKHS (THE "ISSUE") BY OUR COMPANY, OF WHICH 1,40,000 EQUITY SHARES OF FACE VALUE OF RS. 10/- EACH FULLY PAID UP WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE ("MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 26,60,000 EQUITY SHARES OF FACE VALUE OF RS. 10/- EACH FULLY PAID UP IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 27.19% AND 25.83% RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF THE COMPANY.

This is a public issue of 28,00,000 Equity Shares of face value of Rs. 10/- each and the minimum lot size is 10,000 Equity Shares and in multiples of 10,000 thereof and for which pre-issue advertisement shall be advertised in English national daily "Financial Express (All Edition)" and Hindi National Daily "Jansatta (All Editions) and Mumbai Lakshdeep" after registering Prospectus with the Registrar of Companies, Kanpur. For details of Basis for Issue Price, please refer page no. 74 of the Prospectus.

Procedure:

If you wish to know about processes and procedures applicable to public issues, you may request for a copy of the General Information Document (GID) from LM or download it from the website of BSE (www.bseindia.com) and LM (www.finshoregroup.com).

ELIGIBILITY FOR THE ISSUE

This being an issue under Chapter XB of SEBI (ICDR) Regulations, 2009; Regulation 26(1)/26(2) SEBI (ICDR) Regulations, 2009 are not applicable. The company is eligible for the issue in terms of Regulation 106(M)(2) of SEBI (ICDR) Regulations, 2009.

INDICATIVE TIMETABLE

The below dates are indicative. However actual dates may vary.

Issue Opening Date	September 28, 2018 (Friday)	Unblocking of funds from ASBA Account	October 09, 2018 (Tuesday)
Issue Closing Date	October 03, 2018 (Wednesday)	Credit of Equity Shares to demat accounts of Allottees	October 10, 2018 (Tuesday)
Finalisation of basis of allotment with the Designated Stock Exchange	October 08, 2018 (Monday)	Commencement of trading of Equity Shares on the Stock Exchange	October 11, 2018 (Thursday)

The above time table, other than issue opening and closing dates, is indicative in nature and does not constitute any obligation on the

Company or the LM. While our Company shall ensure that all the steps for completion of all the necessary formalities for the listing and trading of our equity shares on the SME Platform of BSE are taken within 6 working days of the issue closing date, the time table may change due to various factors such as extension of the issue period by the Company or any delay in receiving final listing and trading approval from the BSE. The Commencement of the trading of Equity shares will be entirely at the discretion of the BSE SME Exchange in accordance with the applicable laws.

ATTENTION OF INVESTOR

Please ensure that you read the Prospectus, the General instructions contained in this Memorandum and the 'General Information Document (GID) for investing in Public Issues undertaken through the "Fixed price issue" before applying in the Issue. Unless otherwise specified, all terms used in this form shall have the meaning ascribed to such terms in the Prospectus. The investors are advised to retain a copy of Prospectus/Abridged Prospectus for their future reference.

GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Prospectus. Specific attention of the investors is invited to the section titled "*Risk Factors*" beginning on page number 15 of the Prospectus and on page no. 6 of this Abridged Prospectus.

PRICE INFORMATION OF LEAD MANAGER: FINSHORE MANAGEMENT SERVICES LIMITED

DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY FINSHORE MANAGEMENT SERVICES LIMITED: Refer Annexure-A

GENERAL INFORMATION

Names of Lead Manager and contact details	Finshore Management Services Limited Anandlok, Block-A, 2 nd Floor, Room No. 207, 227 A.J.C. Bose Road, Kolkata-700020, India Telephone: +91-33-22895101; Facsimile: +91-33-22895101 Email: ramakrishna@finshoregroup.com Investor grievance email: info@finshoregroup.com Contact Person: Mr. S. Ramakrishna Iyengar Website: www.finshoregroup.com SEBI Registration Number: INM000012185
Names of Syndicate Members	Not Applicable
Name of Registrar to the Issue and contact details	Link Intime India Private Limited C-101, 1 st Floor, 247 Park, Lal Bhadur; Shastri Marg, Vikhroli (West), Mumbai-400 083, Maharashtra, India Tel: +91 22 4918 6200; Facsimile : +91 22 4918 6195 Website: www.linkintime.co.in; Email: aki.ipo@linkintime.co.in Investor Grievance Email: aki.ipo@linkintime.co.in Contact Person: Ms. Shanti Gopalkrishnan SEBI Registration No: INR000004058
Name of Statutory and Peer Auditor	Statutory Auditor: Jaiswal Misra & Company, Chartered Accountants Peer Review Auditor: Gupta Agarwal & Associates, Chartered Accountants
Legal Advisor to the Issue	Advocate Aditya N. Sashittal
Name of Credit Rating Agency and the rating or grading obtained, if any	Not Applicable
Name of Debenture trustee, if any	Not Applicable
Self Certified Syndicate Banks	The list of banks is available on http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes
Non-Syndicate Registered Brokers	You can submit Application Forms in the Issue to Registered Brokers at the Broker Centres. The details of such Broker Centres, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchange (www.bseindia.com).
Details regarding website address(es)/link(s) from which the investor can obtain list of registrar to issue and share transfer agents, depository participants and stock brokers who can accept application from investor (as applicable)	The details of the Designated Registrar and Share Transfer Agents Locations and Designated Collecting Depository Participant Locations, along with their names and contact details are available on the websites of the Stock Exchange (www.bsesme.com) and updated from time to time

PROMOTERS OF ISSUER COMPANY

Mr. Asad Kamal Iraqi, aged 52 years, is the Promoter of the Company. He obtained a degree of Bachelor of Commerce from Kanpur University. He currently heads the marketing & financial aspects of the Company. He has a rich experience in the field of financial and international marketing of leather and leather goods. He is also holding the post of COA in Council for Leather Exports since last 8 years. Besides taking care of day to day operations of our company, he controls the planning, finance and implementation functions of our company.

Mr. Anwar Kamal Iraqi, aged 52 years, is Production Head of the Company. He had passed Class VIII. He has an experience of around 35 years in the Leather industry and apart from taking care of production aspects of family business, having keen interest in working with poor people. He is looking after all manufacturing operations of our Company. His responsibilities include the management of design and development function and support to the all manufacturing function at different units of the Company. Further, he is actively involved in setting up of ultra-modern Tannery unit at Unnao.

For Further details on: “**Our Promoters and Promoter Group**” refer Page 137 of the Prospectus.

BUSINESS OVERVIEW AND STRATEGY

We were established in year 1994 with the object of manufacturing and export of leather and leather goods with the technical assistance of Horse riding group from Germany for the making of Leather Saddlery & Harness Goods and after successful running of saddlery business for 13 years, the company set up its own leather footwear unit in the year 2007-08 and started manufacturing and export of leather shoes through the next several years, our Company was involved in wholesaling and distribution of branded basic footwear and had forayed into the retail business in year 2013.

Further in the year 2010, our Company decided to go in for the backward integration and planned to set up its own tannery to produce finished leather also. In this connection, we first purchased a running tannery in Unnao in its name and then renovated and expanded the tannery into a big and highly advanced tannery.

Our Company is engaged in the activities of producing and export of saddlery goods, services of the leather shoes and trading of leather chemicals at domestic level. Changing economic scenario and business conditions, evolving consumer preferences, rapid technological innovations and adoption and globalization are driving us to transform the manner in which they operate. Our core competencies are our in-house technical knowledge, skilled workforce, diversified product portfolio which enable us to meet varied client requirements. Our Company deals in all kinds of footwear’s leather accessories.

Our Company operates through two distinct business verticals, retail and distribution, each with its predominantly own customer base, sale channels and product range. Our retail business operates through exclusive retail stores run by our Promoters through the proprietorship concern catering to middle and upper middle income consumers, who primarily shop in high street stores and malls, for fashionable products. Our distribution business operates through a wide network of distributors catering to lower and middle income consumers, who primarily shop in multi-brand-outlets (“MBO”) for functional products.

We have been found to conform to the Quality Management System standard, ISO 9001:2008 certified for manufacturer and exporter of leather harness and saddler goods, leather goods, leather footwear, horse rug, riding apparels, leather pet products, dog covers, and export of finished leather for footwear and upholstery and is primarily responsible for the design and manufacture of leather products for equestrian sports, Horse covers, Leather footwear and finished Leather. We believe that our company follows all applicable standards and we commit to quality improvements. We believe that our brands are well accepted.

We are committed to satisfying our customers’ need for quality products by product innovations, using the quality materials available and manufacturing the highest quality products and continually searching for better materials and improved methods of production. Our on-going success is dependent on our loyal customer base and continued addition of new and satisfied customers.

Our Strategies:

1. Enhancement of Brand Recognition
2. Expanding our Clientele Network by Geographic expansion
3. Continue to enter and expand our retail business in domestic and international market

For further details of our business, please refer chapter titled ‘Our Business’ on page no.90 of the Prospectus.

For further details of Industry overview, please refer chapter titled ‘Industry Overview’ on page no.79 of the Prospectus.

For further details of approvals received and pending government approvals, please refer chapter titled ‘Government and Other Approvals’ on page no.160 of the Prospectus.

BOARD OF DIRECTORS

Name	Designation	Experience
Osama Anwar Iraqi	Wholetime Director	Osama Anwar Iraqi aged 26 years, is one of the Director of the Company since August 1, 2010. He is the Whole Time Director of the Company. He obtained a degree of of Bachelor of Commerce. He has an experience of 5 years in overseas marketing operations of the Company. He also supervises the production function and the day-to-day operations.

Samina Asad Iraqi	Whole Time Director	Samina Asad Iraqi aged 40 years, is Director of the Company since 2002. Currently she is the Whole Time Director of the Company. She obtained a degree of Bachelor of Arts and is educationist. Mrs. Iraqi is associated with financial operations in the company, having a rich experience in this field. She is engaged in social cause and actively looking a junior high school for Muslim girls and actively involved working for Muslim community, inspiring them to provide education to girls. She has an experience of 5 years in administrative works. Currently she is involved in day to day administration of the company.
Aslam Saeed	Non-Executive and Independent Director	Aslam Saeed aged 63 years, is Independent Director of the Company since December 09, 2017. He is under matriculation degree. He has 36 years vast experience in leather industry & having expertise in making Harness Leather & Belt Leather.
Javed Iqbal	Non-Executive and Independent Director	Javed Iqbal aged 53 years, is Independent Director of the Company since December 09, 2017. He obtained a degree of Bachelor of Arts. Currently he is holding the post of Regional Chairman (Central Region) in Council for Leather Exports (Sponsored by Ministry of Commerce & Industry, Government of India).
Rajkrishna Agrawal	Non-Executive And Independent Director	Rajkrishna Agarwal aged 46 years, is Independent Director of the Company since December 09, 2017. He obtained a degree of Bachelor of commerce. He has 22 Years of experience in the field of Retails in FMCG & Electronic sector

OBJECT OF THE ISSUE

Our Company proposes to utilize the funds which are being raised towards funding the following objects and achieve the benefits of listing on the SME Platform of BSE. The listing of the Equity Shares will enhance our brand name and provide liquidity to the existing shareholders. The listing of the Equity Shares will also provide a public market for the Equity Shares in India.

The objects of the Issue are:

1. To meet the working capital requirements of the Company;
2. To meet the Issue Expenses
3. To meet General corporate purpose

For further details, see the section titled “*Objects of the Issue*” on page 67 of the Prospectus. The requirements of the objects detailed above are intended to be funded from the Proceeds of the Issue. Accordingly, **the requirements under Regulation 4 (2) (g) of the SEBI ICDR Regulations and Clause VII C of Part A of Schedule VIII of the SEBI ICDR Regulations (which requires firm arrangements of finance through verifiable means for 75% of the stated means of finance, excluding the Issue Proceeds and existing identifiable internal accruals) are not applicable.**

Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilization of issue proceeds of past public issues/rights issues, if any, of the Company in the preceding 10 years: Not Applicable

Name of monitoring agency, if any: Not Applicable

Terms of Issuance of Convertible Security, if any: Not Applicable

SHAREHOLDING PATTERN

Sr. No.	Particulars	Pre Issue number of shares	% Holding of Pre issue
1.	Promoter & Promoter Group	74,97,000	100.00
2.	Public	-	-
	Total	74,97,000	100.00

For further details refer “Capital Structure” on Page 54 of the Prospectus

RESTATED AUDITED FINANCIALS

(Amount (Rs.) in Lakhs, except per share data of Consolidated Financials)

Particulars	For the year ended March 31,			
	2018	2017	2016	2015
Total income from operations (net)	4,912.56	4,345.24	4,236.85	3,501.34
Net Profit / (Loss) before tax and extraordinary items	159.44	19.74	10.93	(116.10)
Net Profit / (Loss) after tax and extraordinary items	110.71	10.56	16.65	(108.07)
Equity Share Capital	749.70	499.80	150.00	150.00
Reserves and Surplus	(25.13)	109.74	98.78	83.20
Net worth	724.57	609.54	248.78	233.20

Particulars	For the year ended March 31,			
	2018	2017	2016	2015
Basic & Diluted earnings per share (Rs.)	1.48	0.53	1.11	(7.20)
Return on net worth (%)	15.28%	1.73%	6.69%	(46.34%)
Net Asset Value Per Share (Rs)	14.50	40.64	16.59	15.55

For further details refer "Financial Statements" starting from Page 40 of the Prospectus

INTERNAL RISK FACTORS

The below mentioned risks are top 5 risk factors as per the Prospectus.

1. Our Promoters, Mr. Asad Kamal Iraqi and Anwar Kamal Iraqi is party to certain legal proceedings. Any adverse decision in such proceedings may have a material adverse effect on our business, results of operations and financial condition.
2. We face significant competition in the Indian Leather Manufacturing market, which may reduce our market share and adversely affect our business, financial condition, results of operations and prospects.
3. Our business is dependent on certain principal customers and the loss of, or a significant reduction in purchases by, such customers could adversely affect our business, financial condition, results of operations and future prospects.
4. We are penetrated in the Kanpur region only and in future if penetration to other is subject to risks associated with expansion into new geographic markets. Any inability to expand into new geographic markets or penetrate existing markets may adversely affect our growth and future prospects.
5. We rely with respect to our retail business on our distributors with respect to our distribution business. Any failure to maintain relationships with such third parties could adversely affect our business, results of operations and financial condition.

For further details please refer the chapter "Risk Factor" on page no. 15 of our Prospectus.

BASIS FOR OFFER PRICE

For "Basis for Issue Price" of the Company refer Page 74 of the Prospectus

GROUP ENTITIES OF OUR COMPANY

For "Group entities of Our Company" of the Company refer Page 141 of the Prospectus

OUTSTANDING LITIGATION, CLAIMS AND REGULATORY ACTION

For further details of such cases and the cases filed by and against our Company, Director, Promoters, Promoter Group please see the chapter titled "*Outstanding Litigation and Material Developments*" beginning on page 155 of the Prospectus.

OTHER REGULATORY AND STATUTORY DISCLOSURES

For "*Other Regulatory and Statutory Disclosures*" Refer Page 164 of the Prospectus

MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The material contracts and agreements for inspection referred to hereunder, may be inspected at the Registered Office of our Company at 9/16(11), Asharfabad Jajmau, Kanpur- 208010, Uttar Pradesh, India from 10.00 am to 5.00 pm on working days from the date of the prospectus until the Issue Closing Date.

For "*Material Contracts and Documents for Inspection*" refer Page 242 of the Prospectus.

ANY OTHER IMPORTANT INFORMATION AS PER LEAD MANAGER/ISSUER/SELLING SHAREHOLDER

None

DECLARATION BY THE COMPANY

We hereby declare that all relevant provisions of the Companies Act, 1956, and the Companies Act, 2013 and the guidelines/regulations issued by the Government of India or the guidelines/regulations issued by the Securities and Exchange Board of India, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in the Prospectus is contrary to the provisions of the Companies Act, 1956, the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or rules made or guidelines or regulations issued there under, as the case may be. We further certify that all statements in the Prospectus are true and correct.

Annexure A

DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY FINSHORE MANAGEMENT SERVICES LIMITED

Sl. No.	Issuer Name	Issue Size (Cr)	Issue Price (in Rs.)	Listing Date	Opening Price on Listing Date	+/- % change in closing price, [+/- % change in Closing benchmark] 30th calendar days from listing	+/- % change In closing price, [+ change in closing benchmark] 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 180th calendar days from listing
1	East India Securities Limited	92.74	920	13/03/2018	921.9	102 [0.72]	0.86 [+5.42]	NA
2	Sungold Media And Entertainment Limited	1.35	10	27/08/2018	9.75	NA	NA	NA
3	Powerful Technologies Limited	13.54	51	28/08/2018	48.00	NA	NA	NA

¹ the benchmark index is sensx where the securities has been listed in BSE SME.

Summary statement of Disclosure:

Financial Year	Total no. of IPOs	Total Funds Raised (in Cr.)	Nos. of IPOs trading at discount - 30th calendar day from listing day			Nos. of IPOs trading at premium - 30th calendar day from listing day			Nos. of IPOs trading at discount - 180th calendar day from listing day			Nos. of IPOs trading at premium - 180th calendar day from listing day		
			Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
2016-17	0	NA	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A
2017-18	1	92.74	N.A	N.A	N.A	N.A	N.A	1	N.A	N.A	N.A	N.A	N.A	N.A
2018-19§	2	14.89	N.A	1	1	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A

§ Upto September 05, 2018

Source: Price information www.bseindia.com. Issue information from respective prospectus.

DETAILS OF COLLECTION CENTRES

Centres at which the Designated Intermediaries shall accept the Application Forms, being the Designated SCSB Branch for SCSBs, Broker Centres for Registered Brokers, Designated Registrar and Share Transfer Agents (RTAs) Locations for RTAs and Designated Collecting Depository Participant (CDP) Locations for CDPs, details of which are available on the website of the Stock Exchange (www.bseindia.com) and updated from time to time.

LIST OF SELF CERTIFIED SYNDICATE BANKS (SCSBs) UNDER THE ASBA PROCESS

Sr. No.	Name of the Bank	Controlling Branch	Address	Contact Person	Contact Number	Fax Number
1.	Allahabad Bank	Mumbai	Fort Branch, 37, Mumbai Samachar Marg Mumbai, Maharashtra 400 023	Shri R Pradeep Kumar	(022)-22623224	-
2.	Andhra Bank	Mumbai (Fort)	18 Homi Modi Street, P B No 114,Nanavati Mahalaya, Fort, Mumbai Maharashtra 400023	Seshagiri Rao Jonnakuti	02222026088/ 22047626	-
3.	Axis Bank Ltd.	Mumbai	Centralised Collections and Payment Hub (CCPH), 5th Floor, Gigaplex, Building No. 1, Plot No. I.T.5, MIDC, Airoli Knowledge Park, Airoli, Navi Mumbai – 400708"	Mr. Sunil Fadtare Assitant Vice President	022-71315906 9819803730	022- 71315994
4.	Bank of Baroda	Mumbai	Mumbai Main Office	Mr. Sonu A. Arekar	40468314, 40468307	022-22835236
5.	Bank of India	Mumbai	Phiroze Jeejeebhoy Tower, (New Stock Exchange Bldg), P. J. Tower, Dalal Street, Fort, Mumbai – 400 023.	Navin Kumar Pathak, (S.M.)	022-22723631/1677; 9619810717	022-22721782
6.	Bank of Maharashtra	Mumbai	Fort Branch, 1st Floor, Janmangal, 45/47, Mumbai Samachar Marg, Mumbai – 400023	Shri V R Kshirsagar (DGM)	022-22694160 / 22652595 / 22663947	022-22681296
7.	Barclays Bank PLC	Mumbai	Barclays Bank PLC 601/603 Ceejay House, Shivsagar Estate, Dr Annie Besant Road, Worli, Mumbai – 400018	Parul Parmar	+91- 22 6719 6400/ 6575	+91- 22 6719 6996
8.	BNP Paribas	Mumbai	BNP Paribas House, 1, North Avenue, Maker Maxity, Bandra Kurla Complex, Bandra (East), Mumbai – 400051	Mr. Ashish.Chaturvedi Mr. Dipu SA Ms Prathima Madiwala	(022) 61964570 (022) 61964594 (022) 61964592	(022) 61964595 (022) 61964595 (022) 61964595
9.	Canara Bank	Mumbai	Capital Market Service Branch,407, 4th floor, Himalaya House, 79, Mata Ramabai Ambedkar Marg, Mumbai 400 001	Mr. Arvind Namdev Pawar	022-22661618 / 22692973 / 9769303555	022-22664140
10.	Catholic Syrian Bank Ltd.	Mumbai	P B No. 1900, Ground Floor, Marshall Annex Building, Soorji Vallabhdas Marg, Ballard Estate, Mumbai, Maharashtra,Pin- 400001	Ram Mohan G S	022-64502165, 022-22664269, 022-22665865, 022-22650850	-
11.	Central Bank of India	Mumbai	Ground floor, Central Bank of India, Central Bank Building, Fort, Mumbai 400001	Mr. Vineet Bansaj	022- 22623148, 22623149	022-22623150
12.	CITI Bank	Mumbai	Citigroup Center, Plot No C-61, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051	S Girish	022-26535504 98199 12248	022-26535824
13.	City Union Bank Ltd.	Chennai T. Nagar,	48, Mahalakshmi St.,T.Nagar, Chennai - 600 017. Tamil Nadu.	Sivaraman	044 - 24340010, 24343517, 24346060, 24348586, 9380286558, 9382642081, 9380286558	044 - 24348586
14.	Corporation Bank	Mumbai	Capital Market Branch, 1st Floor, Earnest House, NCPA Marg, Nariman Point, Mumbai-400021	Mr Amod Kumar	22841406 / 22842764/9870340031	022-22843823
15.	DBS Bank Ltd.	Mumbai	Fort House, 221, Dr. D.N. Road, Fort, Mumbai, 400 001	Amol Natekar	+91 22 6613 1213	22 6752 8470
16.	Dena Bank	Mumbai	Dena Bank Capital Market Branch17, B, Horniman Circle, Fort, Mumbai – 400023	Branch Manager	022-22661206/22702881	022-22694426 22702880
17.	Deutsche Bank	Mumbai	Sidrah, 110, Swami Vivekananda Road, Khar (West), Mumbai 400052	Ms. Hetal Dholakia	(91) (022) 6600 9428 (91) (022) 6600 9419	
18.	Dhanlaxmi Bank Limited	Thrissur	Dhanalakshmi Buildings, Naickanal, Thrissur - 680 001, Kerala		91-487-6617000	91-487-6617222
19.	HDFC Bank Ltd.	Mumbai	FIG – OPS Department, Lodha - I Think Techno Campus, O-3 Level Next to Kanjurmarg Railway Station, Kanjurmarg (East), Mumbai - 400042	Vincent Dsouza / Siddharth Jadhav / Prasanna Uchil	022-30752929 / 2927 / 2928	-
20.	HSBC Ltd.	Mumbai	3rd Floor, PCM Dept. Umang, Plot CTS No. 1406-A/28, Mindspace, Malad (West) Mumbai 400 064 (address of IPO Operations office)	Mr Jagrut Joshi	(022) 67115485/ 9870403732	(022) 66536005
21.	ICICI Bank Ltd	Mumbai	Capital Market Division, 1st Floor, 122, Mistry Bhavan, Dinshaw Vachha Road, Backbay Reclamation,Churchgate, Mumbai	Roshan Tellis	022-22859874/803	022-22611138
22.	IDBI Bank Ltd.	Mumbai	Central Processing Unit, Sarju House, 3rd Floor, Plot No 7, Street No. 15, Andheri MIDC, Andheri (E), Mumbai 400093	Rajiv Nair / Anoop Jaiswal	022-6670 0659 / 66700666	022-66700669
23.	Indian Bank	Chennai	Nandanam Branch- 480 Anna Salai, Nandanam 600035	Mr. V Muthukumar, Mr. M Veerabahu	044 24330233	044 24347755
24.	Indian Overseas Bank	Chennai	Depository Services Branch, Mexxanine Floor, Cathedral Branch, 762 Anna Salai, Chennai 600 002	Mr. V. Srinivasan	044 - 28513616	
25.	IndusInd Bank	Mumbai	Fort Branch, Sonawalla Bldg, Mumbai Samachar Marg, Fort, Mumbai 400001	Yogesh Adke, Dy. Vice President	66366589 / 91 / 929833670809	22644834
26.	J P Morgan Chase Bank, N.A.	Mumbai	J.P. Morgan Tower, Off C.S.T. Road, Kalina, Santaacruz - East, Mumbai - 400 098	Mahesh Aras	61573811	61573949
27.	Janata Sahakari Bank Ltd.	Pune	N S D L Department, Bharat Bhavan, 1360, Shukrawar Peth, Pune -411002	Ajit Manohar Sane	91 (20) 24431011, 2441016	91 (20) 24431014
28.	Karnataka Bank Ltd.	Mangalore	Mangalore–H O Complex Branch, Mahaveera Circle, Kankanady, Mangalore – 575002	Ravindranath Baglodi [Sr.Manager]	0824-2228139 /140 /141	Fax: 0824-2228138
29.	Karur Vysya Bank Ltd.	Chennai	Demat Cell, Second Floor,No 29,Rangan Street, T Nagar, Chennai - 600 017	Maruthi Kumar Yenamandra	044- 24340374	044-24340374
30.	Kotak Mahindra Bank Ltd.	Mumbai	Kotak Infinity, 6th Floor, Building No.21, Infinity Park, Off Western Express Highway,General AK Vaidya Marg, Malad (E)	Prashant Sawant	+91 22 6605 6959 +91 9967636316	+91 66056642

Sr. No.	Name of the Bank	Controlling Branch	Address	Contact Person	Contact Number	Fax Number
31.	Mehsana Urban Co-operative Bank Limited	Mehsana	Head Office, Urban Bank Road, Highway, Mehsana - 384002	Branch Manager	+91-2762-251908	+91-2762-240762
32.	Nutan Nagarik Sahakari Bank Ltd.	Ahmedabad	Opp samratheshwar Mahadev, Nr, Law Garden, Ellisbridge.	Miti shah	9879506795	7926564715
33.	Oriental Bank of Commerce	Mumbai	67, Bombay Samachar Marg, Sonawala Building, Fort, Mumbai -400001	Shri Navneet Sharma, Branch Manager; Ms. Neha, Officer	022-22654791/95; 22654797; 43430710 022-43430701	022-22654779
34.	Punjab & Sind Bank	New Delhi	Rajindera Place- 21 Rajindra Place, Bank House, New Delhi-110008	Rajesh C Pandey	011-25825784/25711836	-
35.	Punjab National Bank	Mumbai	Capital Market Services Branch, PNB House, Fort, Sir P.M.Road, Mumbai	Sh. K Kumar Raja		022 – 22621124
36.	Rajkot Nagarik Sahakari Bank Ltd	Rajkot	Nagrak Bhavan No 1 Parabazar Dhebarbhai Road Rajkot	Shri Yogesh Raveshiya	9427495222	(0281) 2233916/17/18
37.	RBL Bank Limited	Mumbai	Techniplex – I, 9th Floor, Off Veer Savarkar Flyover, Goregaon (West), Mumbai – 400062	Shashikant Sanil	022-40288193, 40288196, 40288197	022-40288195
38.	South Indian Bank	Kochi	ASBA Cell (NODAL OFFICE)1st Floor, SIB Building, Market Road, Ernakulam – 682035, Kerala, India.	John K Mechery	9645817905	0484-2351923
39.	Standard Chartered Bank	Mumbai	Crescenzo, 3rd Floor, C/38-39, G-Block, Opposite MCA Club, Bandra-Kurla Complex, Bandra [East], Mumbai 400-051	Rohan Ganpule	022 - 61157250 / 022 - 61157234	022 -26757358
40.	State Bank of Bikaner and Jaipur	Jaipur	Financial Super Market Branch, Apex Mall, Tonk Road, Jaipur	Shri N K Chandak	0141-2744415 / 9413398505	0141-2744457
41.	State Bank of Hyderabad	Hyderabad	Gunfoundry, Hyderabad	Sri Ashok Kulkarni	040-23387325	040-23387743
42.	State Bank of India	Mumbai	State Bank of India Capital Market Branch(11777),Videocon Heritage Building(Killick House),Charanjit Rai Marg, Fort,Mumbai – 400 001.	Ms. Raviti	022-22094932 Mobile:9870498689	022-22094921
43.	State Bank of Mysore	Mumbai	Dalal Dtreet, P.B.No. 1066. # 24/28, Cama Building, Dalal Street, Fort, Mumbai -400 001	Shailendra Kumar	7208048007022-22678041	022-22656346
44.	State Bank of Patiala	Chandigarh	CO 99-102, Sector - 8C, Chandigarh	Shri. Amarjit Singh Girm	0172-2779116, 2546124, 25438680, 9779586096	0172-2546080
45.	State Bank of Travancore	Thiruvananthapuram	Anakatchery Buildings, Y M C A Road, Statue, Thiruvananthapuram-695001	P. P. Muralreedharan	0471-2333676	0471-2338134
46.	SVC Co-operative Bank Ltd.	Thane	Unit No.601-602-603 Dosti Pinnacle Plot No. E-7, Road No.22, Wagle Estate, Thane 400604	Mr. Omkar Anil Sukhathankar	(O) 71991460 71991461 71991462 71991463 71991465	
47.	Syndicate Bank	Mumbai	Capital Market Services Br. 26A, First Floor, Syndicate Bank Bldg., P. M. Road, Fort, Mumbai - 400 001	P Padmavathy Sundaram, Chief Manager	022-22621844	022-22700997
48.	Tamilnad Mercantile Bank Ltd.	Chennai	Tamilnad Mercantile Bank Ltd., Depository Participant Services Cell, 3rd Floor, Plot No.4923, Ac/16, 2nd Avenue, Anna Nagar (West), Chennai - 600 040, Tamilnadu, India	Mr. N. Rajasegaran	044-26192552	044-26204174
49.	The Ahmedabad Mercantile Co-op. Bank Ltd.	Ahmedabad	Head office :- "Amco House", Nr. Stadium Circle, Navrangpura, Ahmedabad-09	Bimal P Chokshi	079-26426582-84-88	079-26564863
50.	The Federal Bank Limited	Kochi	ASBA CELL, Retail Business Dept., Federal Bank, Marine Drive, Ernakulam 682031	Dhanya Dominic	0484-2201847	4842385605
51.	The Jammu & Kashmir Bank Limited.	Mumbai	79-A, Mehta House, Bombay Samachar Marg, Fort, Mumbai- 400 023	Ashfaq Ahmad	9987984105, 022-66595971	022-66341832
52.	The Kalupur Commercial Co-Operative Bank Ltd	Ahmedabad	Kalupur Bank Bhavan, Nr. Income Tax Circle, Ashram Road, Ahmedabad-380 014	Jay V. Pathak Manager	079-27582028	079-27544666
53.	The Lakshmi Vilas Bank Ltd.	Fort Mumbai	Bharat House, Ground Floor, 104, Bombay Samachar Marg, Fort Mumbai - 400 001.	S Ramanan	022-22672255-2247 (M); 22673435 (CM)	22670267
54.	The Saraswat Co-Operative Bank Ltd	Navi Mumbai	Madhushree, Plot No. 85, District Business Centre, Sector – 17, Vashi, Navi Mumbai – 400703	Mr. Ajit Babaji Satam	27884161, 27884162 27884163, 27884164	27884153
55.	The Surat Peoples Co-op Bank Ltd	Surat	Central Office.Vasudhara Bhavan, Timaliyawad, Nanpura, Surat – 395001	Mr. Iqbal Shaikh	0261-2464577	0261-2464577,592
56.	TJSB Sahakari Bank Ltd	Thane	2nd Floor, Madhukar Bhavan, Road No.16, Wagle Estate	Department Head	022-25838525/530/520	
57.	UCO Bank	Mumbai	Mumbai Main (Retail) Br., UCO Bank Bldg., D. N. Road, Mumbai- 400 023	Manager	022 40180117; 9022457840	2222870754
58.	Union Bank of India	Mumbai	Mumbai Samachar Marg, 66/80, Mumbai Samachar Marg, Post Bag No.253 & 518, Fort, Mumbai - 400023.	Mr. D B JAISWAR	022-22629408	022- 22676685
59.	United Bank of India	Kolkata	Centralized Payment Hub, 4th Flr., United Tower, Head Office,11, Hemanta Basu SaraniKolkata – 700 001.	CM (Operation & Services)	03322624174	
60.	Vijaya Bank	Bangalore-Trinity Circle	Head Office Bldg, 41/2,M G Road, Bangalore	B M		
61	YES Bank Ltd.	Mumbai	Indiabulls Finance Centre, Tower -II , 8th Flr., Senapati Bapat Marg, Elphinstone Rd., Mumbai – 400 013.	Alok Srivastava / Shankar Vichare / Avinash Pawar	022 3347 7374/ 7259/ 7251	022 24214504

ASBA Applicants may approach any of the above banks, where they hold their bank account, for submitting their application in the issue. For the complete and updated list of SCSBs and their Designated Branches please refer to the website of SEBI (<http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>). A list of SCSBs is also displayed on the website of BSE at www.bseindia.com.

**IN THE NATURE OF ABRIDGED PROSPECTUS – MEMORANDUM CONTAINING SALIENT FEATURES OF THE PROSPECTUS
APPLICANT’S UNDERTAKING FOR REVISION FORM**

I/We (on behalf of joint applicants, if any) confirm that the Acknowledgement slip for my/our applications are enclosed for the revisions which are being requested. I/We agree to be bound by all the terms & conditions mentioned in the Bid cum Application Form submitted earlier by me/us.

I/We (on behalf of joint applicants, if any) authorise you to reject this Application Revision Form, in case any of the details of my existing Applications as appearing on the electronic system system of the stock exchange do not tally with the details given in this Revision Form.

INSTRUCTIONS FOR FILLING UP THE APPLICATION REVISION FORM

1. Name of Sole/ First Applicant should be exactly the same as it appears in the depository records.
2. Total Amount payable must be calculated for the Equity Shares applied for at Issue Price. Total amount to be paid must be calculated net of total amount paid at the time of submission of Application Form. Applicants, please ensure that your Bank has notified an SCSB Branch in the city where Application Form is being submitted.
3. Only the first applicant is required to sign the Application Form /Revision Form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. If the first applicant is not the account holder, ensure that the Application Form is signed by the account holder.
4. Other Instructions: a. Revision to application must be made only in the prescribed Revision Form, as applicable. b. Applications must be completed in full, in BLOCK LETTERS in ENGLISH. Applicants should note that the Syndicate Members/ SCSBs/Collecting Agents/Registered Brokers/RTA/CDP will not be liable for errors in data entry due to incomplete or illegible Revision Forms. c. Ensure that Acknowledgement slip for your Application has and any other applicable documents in support of the revision are attached with the Revision Form; and d. Applicant shall only be required to pay the amount in excess of their original application Amount (if any) upon an upward revision of their Application.

ISSUE STRUCTURE

This Issue is being made in terms of Regulation 106M (2) of Chapter XB of the SEBI (ICDR) Regulations, whereby, an issuer whose post issue face value capital does not exceed ten crores, shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange (“SME Exchange”, in this case being the SME Platform of BSE). For further details regarding the salient features and terms of such this Issue, please refer to sections titled “*Terms of the Issue*” and “*Issue Procedure*” beginning on pages 192 and 202 respectively of this Prospectus.

The present Issue of 28,00,000 Equity Shares at a price of Rs 11.00 each aggregating to 308.00 Lakh by our Company. The Issue and the Net Issue will constitute 27.19% and 25.83%, respectively of the post issue paid up equity share capital of the Issuer Company.

Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares	26,60,000 Equity Shares	1,40,000 Equity Shares
Percentage of Issue Size available for allocation	95.00 % of the Issue Size	5.00 % of the Issue Size
Basis of Allotment/ Allocation if respective category is oversubscribed	Proportionate subject to minimum allotment of Equity Shares and further allotment in multiples of 10,000 Equity Shares each. For further details please refer to “Basis of Allotment” under section titled “ <i>Issue Procedure</i> ” beginning on page 202 of this Prospectus.	Firm Allotment
Mode of Application	Through ASBA Process Only	Through ASBA Process Only
Mode of Allotment	Compulsorily in dematerialised form.	Compulsorily in dematerialised form.
Minimum Application Size	For Other than Retail Individual Investors: Such number of Equity Shares in multiples of 10,000 Equity Shares such that the Application Value exceeds ₹2,00,000. For Retail Individuals: 13,30,000 Equity Shares at Issue price of Rs 11.00 each.	140,000 Equity Shares of Face Value ₹10.00
Maximum Application Size	For Other than Retail Individual Investors: The maximum application size is the Net Issue to public subject to limits the investor has to adhere under the relevant laws and regulations applicable. For Retail Individuals Investors: Such number of Equity Shares in multiples of 10,000 Equity Shares such that the application value does not exceed ₹ 2, 00,000.	1,40,000 Equity Shares of Face Value ₹10.00
Trading Lot	10,000 Equity Shares	10,000 Equity Shares. However the Market Makers may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2009.
Terms of Payment	100%	100%

----- TEAR HERE -----

<ul style="list-style-type: none"> • In case of queries related to allotment/ credit of Allotted equity shares, the Investors should contact Registrar to the Issue. • In case of Application submitted to the SCSBs, the Investors should contact the relevant SCSB. • In case of queries related to upload of Application submitted to the Registered Broker/DP/RTA/ Collecting Agent the Investors should contact the relevant intermediaries. 	COMPANY CONTACT DETAILS	REGISTRAR CONTACT DETAILS
	AKI INDIA LIMITED CIN: U19201UP1994PLC016467 Registered Office: 9/6(11), Asharfabad Jajmau, Kanpur - 208010, Uttar Pradesh, India. Tel. No.: 91 512 2463130; Contact Person: Ms. Divya Gupta, Company Secretary and Compliance Officer Email: info@groupaki.com; Website: www.groupaki.com	LINK INTIME INDIA PRIVATE LIMITED C-101, 1st Floor, 247 Park, Lal Bahadur Shastri Marg, Mumbai, Maharashtra, India Tel: +91 22 4918 6200; Facsimile : +91 22 4918 6195 Website: www.linkintime.co.in Email: aki.ipo@linkintime.co.in Investor Grievance Email: aki.ipo@linkintime.co.in Contact Person: Ms. Shanti Gopalkrishnan SEBI Registration No: INR000004058

COMMON APPLICATION FORM

AKI INDIA LIMITED - INITIAL PUBLIC ISSUE - REVISION - NR
 Registered office: 9/6(11), Asharfabad Jajmau, Kanpur - 208010, Uttar Pradesh, India.
 CIN NO: U19201UP1994PLC016467; Tel. No.: 91 512 2463130;
 E-mail: info@groupaki.com; Website: www.groupaki.com

FOR NON-RESIDENT INCLUDING ELIGIBLE NRIs, FPIs or FVCIs ETC. APPLYING ON A REPATRIATION BASIS



To,
 The Board of Directors
 AKI INDIA LIMITED

FIXED PRICE SME ISSUE
ISIN - INE642Z01018

Application Form No. _____

BROKER'S / SCSB / DP / RTA STAMP & CODE	SUB-BROKER'S / SUB-AGENT'S STAMP & CODE
SCSB / BANK BRANCH STAMP & CODE	SCSB / BANK BRANCH SERIAL NO.

1. NAME & CONTACT DETAILS OF SOLE/FIRST APPLICANT

Mr. / Ms. _____ Age _____

Tel. No (with STD code) / Mobile _____

2. PAN OF SOLE/FIRST APPLICANT

3. INVESTOR'S DEPOSITORY ACCOUNT DETAILS NSDL CDSL

For NSDL enter 8 digit DP ID followed by 8 digit Client ID / For CDSL enter 16 digit Client ID

PLEASE CHANGE MY APPLICATION

4. FROM (as per last Application or Revision)

Options	No. of Equity Shares applied (Application must be in multiples of 10,000 equity shares)							Price per Equity Share (₹) II/- (In Figures)											
	(In Figures)							Issue Price				Discount, if any				Net Price			
	7	6	5	4	3	2	1	4	3	2	1	4	3	2	1	4	3	2	1
Option 1																			
(OR) Option 2				NOT APPLICABLE															
(OR) Option 3				NOT APPLICABLE															

5. TO (Revised Application)

Options	No. of Equity Shares applied (Application must be in multiples of 10,000 equity shares)							Price per Equity Share (₹) II/- (In Figures)											
	(In Figures)							Issue Price				Discount, if any				Net Price			
	7	6	5	4	3	2	1	4	3	2	1	4	3	2	1	4	3	2	1
Option 1																			
(OR) Option 2				NOT APPLICABLE															
(OR) Option 3				NOT APPLICABLE															

7. PAYMENT DETAILS PAYMENT OPTION : Full Payment

Amount Blocked (₹ in Figures) _____ (₹ in words) _____

ASBA Bank A/c No. _____

Bank Name & Branch _____

I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY), HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS APPLICATION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN THE PUBLIC ISSUE ("GID") AND HEREBY AGREE AND CONFIRM THE "INVESTOR UNDERTAKING" AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE APPLICATION FORM GIVEN OVERLEAF.

8 A. SIGNATURE OF SOLE / FIRST APPLICANT Date: _____, 2018	8 B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS) I/We authorize the SCSB to do all acts as are necessary to make the Application in the issue	BROKER / SCSB / DP / RTA STAMP (Acknowledging upload of Application in Stock Exchange System)
	1) _____	
	2) _____	
	3) _____	

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AKI INDIA LIMITED - INITIAL PUBLIC ISSUE - REVISION - NR

Acknowledgement Slip for Registered Broker/SCSB/CDP/RTA

Application Form No. _____

DPID / CLID _____ PAN _____

Additional Amount Blocked (₹ in figures)	Bank & Branch	SCSB Branch Stamp & Signature
ASBA Bank A/c No.		
Received from Mr./Ms.		
Telephone / Mobile	Email	

TEAR HERE

www.sapprints.com AKI INDIA LIMITED - INITIAL PUBLIC ISSUE - REVISION - NR	Option 1	Option 2	Option 3	Stamp & Signature of Registered Broker/SCSB/CDP/RTA	Name of Sole / First Applicant
	No. of Equity Shares				
	Issue Price				
	Additional Amount Blocked (₹)				
ASBA Bank A/c No.: _____				Acknowledgment Slip for Applicant Application Form No. _____	
Bank & Branch: _____					

TEAR HERE

PLEASE FILL IN BLOCK LETTERS

TEAR HERE